

Proposed commitments by Foodpanda and Deliveroo at a glance



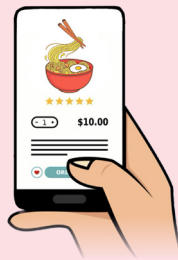
Why do Foodpanda and Deliveroo offer commitments to the Competition Commission?

The Commission's investigation found that certain requirements imposed by Foodpanda and Deliveroo on their partnering restaurants may harm competition, potentially in contravention of the First Conduct Rule of the Competition Ordinance. The proposed commitments aim to address the Commission's concerns.

Requirements on partnering restaurants

Exclusive Terms

allow Foodpanda or Deliveroo to charge partnering restaurants a lower commission rate if they work exclusively with the respective platform



Breach of Exclusivity Provisions

restrict restaurants from, or penalise them for, switching from partnering exclusively with Foodpanda or Deliveroo to also partnering with other platforms

Price Restriction Provisions

prevent restaurants from offering lower menu prices to consumers on their own direct channels and/or on competing online platforms



Tying Provisions (Foodpanda only)

require restaurants which use food delivery services to also use order-to-pickup services*

Proposed commitments by Foodpanda and Deliveroo

- 1 **Amend Exclusive Terms** to allow restaurants to partner with new entrants and small platforms without losing the commercial incentives (such as lower commission rates) available for exclusive partnership
- 2 **Amend Breach of Exclusivity Provisions** to make it easier for restaurants to switch away from working exclusively with either Foodpanda or Deliveroo and also partner with other platforms
- 3 **Remove Price Restriction Provisions and Tying Provisions**
- 4 **Amend agreements and communicate changes** to partnering restaurants within 90 days after commitments enter into force



*whereby consumers place an order on Foodpanda and pick it up at the restaurant themselves